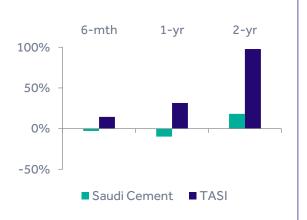
Saudi Cement Co.

| Market Data | |
|--------------------|-----------------|
| 52-week high/low | SAR 67.10/54.30 |
| Market Cap | SAR 8,905 mln |
| Shares Outstanding | 153 mln |
| Free-float | 92.28% |
| 12-month ADTV | 224,862 |
| Bloomberg Code | SACCO AB |



Prices Rise +10% Q/Q April 27, 2022

| Upside to Target Price | 4.8% | Rating | Neutral |
|-------------------------|------|---------------|-----------|
| Expected Dividend Yield | 4.2% | Last Price | SAR 58.20 |
| Expected Total Return | 9.0% | 12-mth target | SAR 61.00 |

| Saudi Cement | 1Q2022 | 1Q2021 | Y/Y | 4Q2021 | Q/Q | RC Estimate |
|------------------|--------|--------|-------|--------|------|-------------|
| Sales | 315 | 429 | (27%) | 327 | (4%) | 304 |
| Gross Profit | 101 | 174 | (42%) | 109 | (8%) | 94 |
| Gross Margins | 32% | 40% | | 33% | | 31% |
| Operating Profit | 60 | 125 | (52%) | 65 | (7%) | 49 |
| Net Profit | 61 | 119 | (49%) | 67 | (9%) | 45 |

(All figures are in SAR mln)

- On a yearly basis, top-line fell by -27% to SAR 315 mln for 1Q2022, in-line with our forecast. The decline in sales is driven by the decline in both volumes and prices which fell by -21% Y/Y and by -7% Y/Y respectively, on the back of lower demand compared with last year. On a quarterly basis, despite the increase in the average selling prices (+10% Q/Q), volumes showed a decline by -13% Q/Q resulting in a -4% Q/Q drop in sales.
- Gross Profit fell by -42% Y/Y and -8% Q/Q to SAR 101 mln while the gross margin fell on both yearly and quarterly basis by -851 bps and -133 bps respectively, to a level of 32% on the back of higher cost per ton on both yearly and quarterly basis. Net margins at 19% this quarter fell by -844 bps Y/Y and -119 bps Q/Q.
- The company sold 1.9 mln tons (cement and clinker) versus 2.4 mln tons in 1Q2021 and 2.2 mln tons in 4Q2021. The decline was attributed to higher competition in the market and lower demand from individuals as well, which we expect to end soon.
- Saudi Cement reported a bottom-line of SAR 61 mln (-49% Y/Y, -9% Q/Q), above our forecast of SAR 45 mln due to higher than expected prices. We maintain our target price of SAR 61.00 and Neutral rating.

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Disclaimer

Stock Rating

| Buy | Neutral | Sell | Not Rated |
|--|--|--------------------------------------|--------------------------|
| Expected Total Return Greater than +15% | Expected Total Return between -15% and +15% | Expected Total Return less than -15% | Under Review/ Restricted |

The expected percentage returns are indicative, stock recommendations also incorporate relevant qualitative factors For any feedback on our reports, please contact research@riyadcapital.com

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